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SUBJECT: ADDITIONAL INFORMATION FOR JAMAICA ELECTION ROLLS
PREPARATION

REF: A. DUBOSE/COOPER TELECONS B. JAMAICA 3785

1) SUMMARY: THE DEPARTMENT HAS OBTAINED ADDITIONAL INFORMATION IN RESPONSE TO REFERENCES. THE DATA INPUT MACHINES ARE AVAILABLE IN CANADA AND CAN BE SHIPPED WITHIN 15 DAYS OF RECEIPT BY IBM OF FIRM ORDER. IBM REQUIRES US DOLLAR CASH PAYMENT INTO ESCROW OUTSIDE JAMAICA BEFORE ACTUAL SHIPMENT. WE HAVE IDENTIFIED 4 FIRMS IN FLORIDA THAT COULD ACCOMPLISH REPRODUCTION JOB IN APPROXIMATELY 3 DAYS. END SUMMARY

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2) A/ISO (DAS FRANCIS) HAS OBTAINED THE FOLLOWING ADDITIONAL INFORMATION IN RESPONSE TO THE EMBASSY'S REQUEST FOR ASSISTANCE TO THE JAMAICAN ELECTORAL ADVISORY COMMITTEE'S EFFORTS FOR EARLY PREPARATION OF ELECTION REGISTRATION ROLLS. (A) IBM CONFIRMS IT CURRENTLY HAS AVAILABLE IN CANADA THE 15 DATA INPUT MACHINES (50 CYCLE 3742'S). SINCE THESE MACHINES ARE STILL IN DEMAND, IBM CANNOT ASSURE HOW LONG THEY WILL REMAIN AVAILABLE. THE MACHINES WILL REQUIRE SOME REFURBISHING AND ALTERATIONS TO MEET ELECTORAL COMMITTEE'S NEEDS. (B) THE MACHINES CAN BE READY TO SHIP WITHIN 15 DAYS OF IBM'S RECEIPT OF A FIRM ORDER FROM JAMAICA. (C) MACHINES ARE PRICED AT US\$5281.67 PER MACHINE. IBM ALSO RECOMMENDS THE PURCHASE OF US\$8,000 OF SPARE BOARDS TO AVOID DELAYS THAT ORDERING LATER FROM JAMAICA WOULD ENTAIL. (D) IBM WOULD BEGIN REFURBISHING OF MACHINES UPON RECEIPT OF A FIRM ORDER FROM JAMAICA. HOWEVER, IT WOULD NOT ACTUALLY SHIP THE MACHINES UNTIL PAYMENT OF THE FULL AMOUNT IN US DOLLARS IS PUT IN ESCROW OUTSIDE

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OF JAMAICA. (E) IBM WILL ARRANGE AIR FREIGHT AND INSURANCE WHICH JAMAICA WOULD PAY FOR IN JAMAICAN DOLLARS, WORKING THROUGH IBM-JAMAICA. IBM COULD NOT PROVIDE US WITH AN ESTIMATE AS TO AIR FREIGHT AND INSURANCE COSTS. (F) IBM SAID THAT WHEN THE EQUIPMENT ARRIVES IN JAMAICA, IBM-JAMAICA WOULD, AS A PART OF A MAINTENANCE AGREEMENT, BUY BACK IN JAMAICAN DOLLARS THE SPARE BOARDS REFERRED TO IN (C) ABOVE. IBM ALSO CONFIRMED THAT IT WOULD BE WILLING TO BUY BACK THE 3742 DATA INPUT MACHINES IN JAMAICAN DOLLARS, BUT AT PRICE TO BE NEGOTIATED.

3) CONCERNING REPRODUCTION, GPO HAS IDENTIFIED 3 COMPANIES IN THE MIAMI AREA AND ONE IN ORLANDO, FLORIDA THAT COULD

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